



Investor Presentation

Spring 2023

Executive Summary

- Wells Fargo **continued its investor engagement** following the 2022 Annual Meeting; feedback received during these meetings helped inform the Company's and the Board's decision-making.
- Our Board composition is the result of a thoughtful review process and intentional refreshment aimed at having a Board with **the right mix of experiences, capabilities, and diverse perspectives** to effectively oversee management's execution of the Company's strategy, including risk management.
- Our **top priority** continues to be building an appropriate risk and control infrastructure; we continue to make progress on our efforts to **resolve legacy regulatory issues** and will continue to prioritize this work.
- Our 2022 shareholder engagement reinforced the Human Resources Committee's (HRC) **determination not to make significant structural changes to our executive compensation program** given the enhancements implemented in 2021; however, the HRC continued to **enhance the disclosure of three key areas** of our program in response to feedback received, as outlined on slide 7.
- Our oversight and governance structures provide **accountability for, and leadership over, our sustainability, social, and Diversity, Equity, and Inclusion (DE&I)** efforts, as noted on slide 8.
- Our Board has **thoughtfully considered and responded to this year's shareholder proposals.**

Our Robust Shareholder Engagement Program

Our Board and management highly value these opportunities to hear directly from our shareholders.

Engagement Following 2022 Annual Meeting

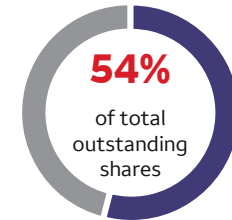
Extensive and Board-led

- ✓ We **continued to expand our shareholder engagement program**, engaging with investors on a broad range of topics, including our executive compensation program and other priority matters
- ✓ Our independent directors, including our **Board Chair and the Chair of the HRC**, participated in select engagements with key investors

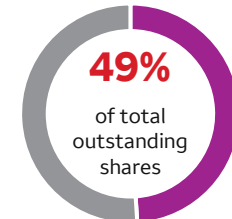
Key topics discussed

- ✓ Shareholders **generally expressed support for the executive compensation program changes** discussed in our 2022 CD&A (*see slides 6 – 7 for more information on the program’s structure and recent enhancements*)
- ✓ In addition to executive compensation, **other areas of interest** included:
 - Board composition and oversight
 - Regulatory matters
 - DE&I strategy and initiatives, including our racial equity assessment
 - Human capital management and Company culture
 - ESG disclosures and practices
 - Financial performance and our business and strategy

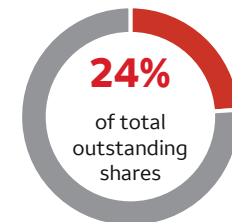
Post-2022 Annual Meeting⁽¹⁾



Offered Meetings



Engaged in Discussions



Director-Led Discussions

(1) Represents approximate ownership of shares outstanding as of 31-Dec-2022.

Diverse, Effective and Experienced Board of Directors

The Board's composition is the result of thoughtful refreshment, which we believe includes the right mix of experiences, capabilities, and perspectives to provide effective oversight and governance of our strategy and risk management priorities.

Our Director Nominees

 <p>Steven D. Black ★ Former Co-CEO, Bregal Investments, Inc.; former Vice Chair, JPMorgan Committees: FC*, HRC</p>	 <p>Mark A. Chancy Former Vice Chair and Co-COO, SunTrust Banks, Inc. Committees: AC, FC</p>	 <p>Celeste A. Clark, Ph.D. Principal, Abraham Clark Consulting, LLC; former SVP, Global Public Policy and External Relations, and Chief Sustainability Officer, Kellogg Company Committees: CRC*, GNC</p>	 <p>Theodore F. Craver, Jr. Former Chair, President and CEO, Edison International Committees: AC*, FC, GNC</p>	 <p>Richard K. Davis Former President and CEO, Make-A-Wish America; former Executive Chair and CEO, U.S. Bancorp Committees: RC</p>
 <p>Wayne M. Hewett Senior Advisor, Permira; former CEO, Klöckner Pentaplast Group Committees: GNC*, CRC, HRC, RC</p>	 <p>CeCelia "CeCe" G. Morken Former CEO, Headspace Committees: AC, CRC</p>	 <p>Maria R. Morris Former EVP and Head, Global Employee Benefits business, MetLife Committees: RC*, HRC</p>	 <p>Felicia F. Norwood EVP and President, Government Business Division, Elevance Health, Inc. Committees: RC</p>	 <p>Richard B. Payne, Jr. Former Vice Chair, Wholesale Banking, U.S. Bancorp; former Vice Chair, Corporate Banking, U.S. Bancorp Committees: RC</p>
 <p>Ronald L. Sargent Former CEO and Chair, Staples, Inc. Committees: HRC*, AC, GNC</p>	 <p>Charles W. Scharf CEO and President, Wells Fargo Committees: None</p>	 <p>Suzanne M. Vautrinot President, Kilovolt Consulting, Inc.; Major General and Commander, U.S. Air Force (retired) Committees: CRC, RC</p>	<p>AC Audit Committee CRC Corporate Responsibility Committee FC Finance Committee GNC Governance and Nominating Committee HRC Human Resources Committee RC Risk Committee * Committee Chair ★ Independent Chair</p>	

92%
risk management experience

100%
strategic planning, business development & operations experience

62%
financial services experience

23%
racially/ethnically diverse director nominees

38%
women director nominees

50%
Board committee chairs are gender and/or racially/ethnically diverse

4
average years of tenure of independent nominees

Ongoing Focus on Risk Management Oversight

Our top priority is to strengthen our Company by building an appropriate risk and control infrastructure. While we have achieved some milestones, we have work to do, and we remain focused on our risk and control work.

- The **Board oversees risk management directly and through its Committees** – each is responsible for risks within its purview
- The **Risk Committee has primary responsibility** for overseeing all risks and the risk management framework, including by approving the risk management framework and overseeing its implementation, overseeing the Company's risk appetite and profile, and defining the risk roles and responsibilities of our **three lines of defense**
- In addition to the risk oversight structure at the parent level, the board of directors of the Company's principal banking subsidiary, **Wells Fargo Bank N.A.**, has established the **Regulatory Compliance Oversight Committee (RCOC)**. The RCOC oversees compliance with certain regulatory consent orders and other enforcement actions
- We have established **management governance committees** that support management in carrying out its risk management responsibilities

Spotlight on Progress in 2022

- ✓ Broad-reaching settlement with the Consumer Financial Protection Bureau (CFPB); in addition, the CFPB clarified how and when a 2018 consent order would terminate (*December 2022*)
- ✓ Termination of an August 2016 CFPB consent order related to student loan servicing (*December 2022*)
- ✓ Termination of a June 2015 Office of the Comptroller of the Currency consent order relating to add-on products (*January 2022*)
- ✓ Announced plans to reduce the size of our mortgage servicing portfolio and exit our correspondent business

Executive Compensation Program Overview

Our executive compensation program is designed to drive strong, risk-managed performance.

Pay for Performance

Promote Effective Risk Management

Attract and Retain Talent

Elements Tied to Shareholder Value

Element	Vehicle (% of 2022 CEO Total Direct Comp.)	Detail
Total Variable Incentive ⁽¹⁾	Base Salary	<ul style="list-style-type: none"> Cash (10%) Fixed element designed to attract and retain top talent
	Annual Cash Incentive	<ul style="list-style-type: none"> Cash (22%) Rewards results and differentiates individual performance
	Long-Term Equity	<ul style="list-style-type: none"> Performance Share Awards (PSAs) (44%) 3-year performance cliff vesting Payout based on relative and absolute ROTCE and a TSR modifier
		<ul style="list-style-type: none"> Restricted Stock Rights (RSRs) (24%) Vest one-third per year over a 3-year period

Size of award determined by **Company** and **Individual performance** evaluation

CEO	Company Performance		Individual Performance		Total Performance Achievement	Target Variable Compensation	Total Variable Compensation (according to program design)	Negative Discretion Exercised by the Board**	Final Total Variable Compensation
	Weighting	Achievement	Weighting	Achievement					
	65%	107%	35%	110%	108.1%	\$24.5M	\$26.48M	-\$4.48M	\$22.00M

**Negative Discretion Exercised by the Board

- Decided to exercise negative discretion and recommended the Board keep the CEO's total compensation flat to last year
- Considered the remaining work to transform Wells Fargo and expressed strong confidence in the CEO's leadership in driving this process

(1) The total variable incentive compensation process for Functional NEOs weighs Company Performance at 50% and Individual Performance at 50%. The total variable incentive compensation process for Line of Business NEOs weighs Company Performance at 30%, Business Performance at 20% and Individual Performance at 50%.

Overview of our Responsive Compensation Changes

Shareholders broadly affirmed the structural changes to our executive compensation program and enhanced disclosure implemented in 2021. However, the HRC determined it was important to further enhance disclosure in response to shareholder feedback.

Three Key Areas of Enhanced Disclosure

1

NEO base salary levels

2

Peer group selection

3

HRC's approach to compensation decisions

The HRC has made significant enhancements to our executive compensation program since our 2021 Annual Meeting:

What We Heard from Shareholders		How We Responded
Disclosure	Preference for more disclosure about the goals used to evaluate individual performance	✓ Enhanced description of the goals used to evaluate individual NEO performance
	Preference for more disclosure about the factors the HRC considers in assessing performance	✓ Provided additional detail on the performance assessment process used by the HRC
	Preference for more disclosure about the process to determine variable compensation	✓ Enhanced the disclosure around the HRC's process for determining variable compensation , including application of performance achievement levels
Structural	Preference for a higher proportion of performance-based long-term equity in CEO pay mix	✓ Increased the weight of PSAs in the CEO's equity mix to 65% with the remaining 35% in RSRs (previously, split 50% / 50%)
	Preference for inclusion of a relative measure in our PSA design	✓ Reintroduced <i>relative Return on Tangible Common Equity (ROTCE)</i> performance in our Performance Share Award (PSA) design, weighted at 25% (previously, 100% <i>absolute</i> ROTCE)
	Focus on setting rigorous performance criteria	✓ Increased the target performance goal required for three-year average <i>absolute</i> ROTCE performance to achieve target payout or above ★ Further increased the three-year average absolute ROTCE performance required to achieve target payout or above from 10.5% to 12.0%, for PSAs granted in 2023, for performance year 2022
	Preference for increased rigor of the TSR structure	✓ Re-evaluated the structure and rigor of TSR in the PSA program ; payouts adjusted upward by 20% if our TSR is at or above the 75th percentile and will be reduced by 20% if our TSR is below the 25th percentile (no upward adjustment if absolute TSR is negative)

Oversight of Sustainability, Social, and DE&I Priorities

Robust Board oversight and senior management leadership provide accountability for, and leadership over, sustainability, social, and DE&I strategies.

Our Board carries out its sustainability, social and DE&I oversight responsibilities directly and through its standing Committees

Risk Committee

Oversees company-wide risk management framework and independent risk management function



M. Morris



R. Davis



W. Hewett



F. Norwood



R. Payne, Jr.



S. Vautrinot

Corporate Responsibility Committee

Oversees significant strategies, policies and programs on social and public responsibility matters, including environmental sustainability



C. Clark



W. Hewett



C. Morken



S. Vautrinot

Human Resources Committee

Oversees DE&I efforts and engages in DE&I discussions



R. Sargent



S. Black



W. Hewett



M. Morris

Members of our senior leadership team have specific areas of oversight

Head of Diverse Segments, Representation, and Inclusion

Reports to the CEO and is responsible for advancing DE&I efforts in the marketplace and the workplace

Kristy Fercho appointed to the role in 2022

Chief Sustainability Officer

Leads progress towards our enterprise sustainability and climate goals, drives ESG-related engagement and reporting, and manages the Institute for Sustainable Finance

Robyn Lunning appointed to the role in 2022

Head of Philanthropy and Community Impact

Responsible for leading community engagement and enterprise philanthropy, including the Wells Fargo Foundation

Otis Rolley appointed to the role in 2022

Highlights

DE&I

Inaugural DE&I Report

Sustainability

First sustainable finance progress report

Philanthropy & Community Impact

More focused Home Lending business strategy

The Board Recommends a Vote AGAINST Each Shareholder Proposal

Shareholder Proposal

Key Points

Simple Majority Vote

- Only two supermajority voting requirements apply for common stockholders; they apply in very limited circumstances, are reasonable and are designed to protect shareholder interests.
 - One such requirement relates to the election of local directors in connection with the acquisition of certain financial services companies.
 - The other such requirement is a Delaware law default requiring supermajority approval of certain transactions with interested shareholders.
- Most matters submitted to our shareholders require only the support of the majority of shares present and entitled to vote.
- Under our current governance standards:
 - Directors are elected by a simple majority of the votes cast in uncontested elections; and,
 - Amendments to our By-Laws require a majority of shares outstanding.

Report on Congruency of Political Spending

- Participating in the political process helps protect customers, employees, businesses, and communities and is an important part of responsible corporate citizenship.
- Our existing disclosures are detailed; the requested annual report would be time-consuming and costly and would not provide additional value given existing disclosures.
- Detailed – and recently enhanced – information on our public policy advocacy engagement is available on our [Government Relations and Public Policy](#) website.
- We regularly review our participation model. Where we identify significant misalignment with trade associations to which we belong, we aim to share our perspective in a constructive manner.
- We have been named a “Trendsetter” for six of the last seven years by the CPA-Zicklin Index of Corporate Political Disclosure and Accountability.

Climate Lobbying Report

- We are committed to supporting clients in their transitions to a low-carbon future, including by deploying \$500 billion in sustainable finance by 2030 and taking meaningful steps to align our financing activities with net-zero GHG emissions by 2050.
- We disclose information regarding our political and lobbying activities, as noted above. An additional, prescriptive annual report focused on a single issue is unnecessary given the extent of existing disclosures.
- We already disclose information regarding our federal lobbying activities, our memberships in principal trade organizations, contributions to entities organized under Section 527 of the Internal Revenue Code, and contributions made by our employee-funded political action committees.

The Board Recommends a Vote AGAINST Each Shareholder Proposal

Shareholder Proposal

Key Points

Climate Transition Report

- We have taken meaningful steps since announcing our net-zero goal.
- We published interim emissions targets for 2030 for our Oil & Gas and Power sectors and our methodology for aligning financial portfolios to the Paris Agreement goals.
- We intend to augment our targets with high-level transition plans that outline categories of actions we expect to take to meet these targets.
- We are monitoring evolving regulatory requirements and market practices on the public disclosure of transition plans.
- Our independent work on transition plans is proceeding in general alignment with Net-Zero Banking Alliance guidelines and practical guidance from groups like the Glasgow Financial Alliance for Net Zero.

Fossil Fuel Lending Policy

- Achieving net-zero GHG emissions by 2050 requires concerted action—we are focused on working with clients in a broad range of sectors, including the Oil & Gas sector, to provide the financial services needed to support an orderly energy transition.
- We intend to continue financing the energy needs of today while appropriately managing associated environmental and social risks and funding the development of cleaner energy sources.
- We provide meaningful disclosures on this topic, as noted.
- Our interim target was designed to capture substantially all emissions in the value chain, including those associated with the ultimate consumption of oil and gas produced by our clients.
- The requested policy runs counter to our efforts to partner with Oil & Gas sector clients in the energy industry’s transformation.

Annual Report on Prevention of Workplace Harassment and Discrimination

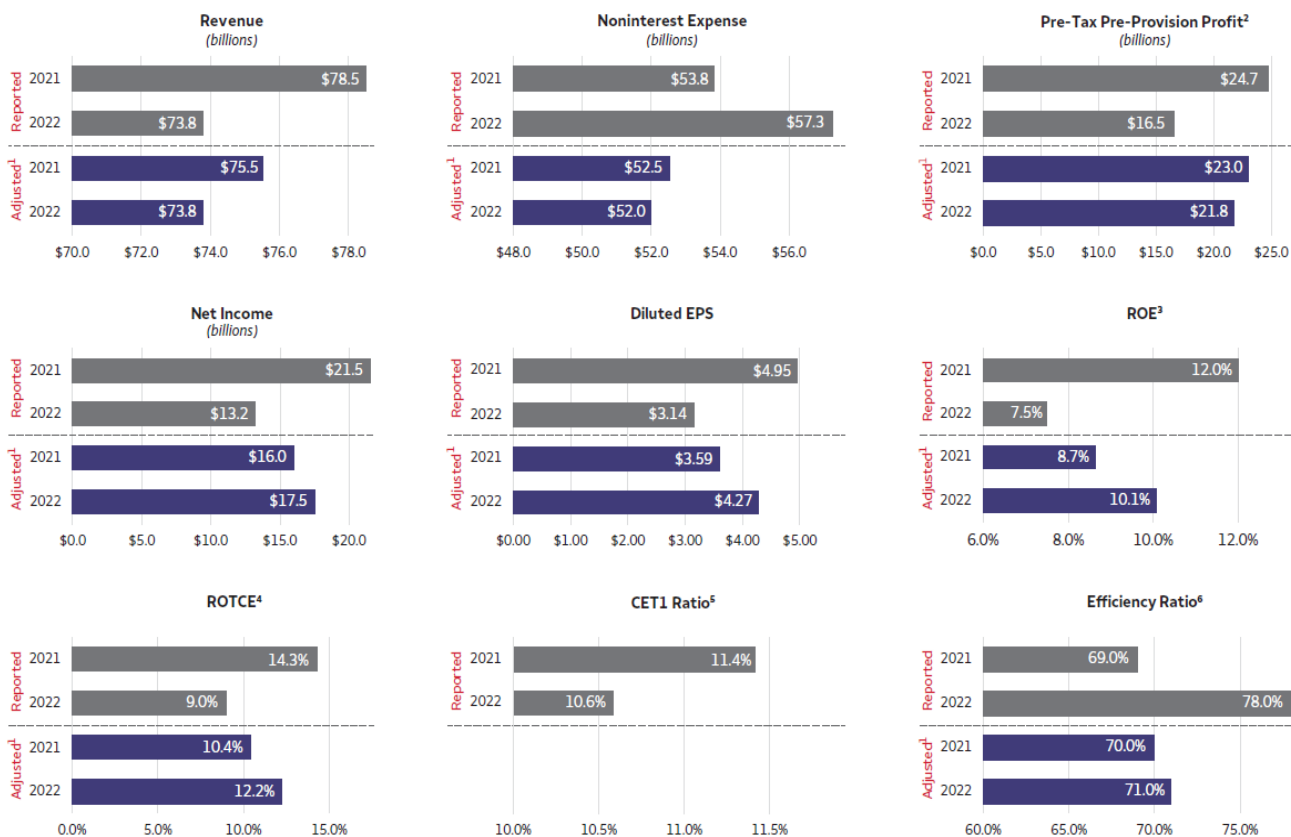
- We have policies and programs that are comprehensive and regularly reinforced.
- The proposed annual report would not provide meaningful information on our efforts to prevent workplace harassment and discrimination.
- Since 2020, we do not require arbitration for sexual harassment claims; and we do not include the types of confidentiality clauses identified in the proposal in the agreements employees sign when hired.
- The annual report would require a level of disclosure that is not common practice among our peers or the broader market.

Policy on Freedom of Association and Collective Bargaining

- We respect employees’ rights under applicable local laws related to freedom of association and collective bargaining.
- Our policies do not prohibit employees from forming or joining labor organizations or collectively bargaining, nor do they prohibit employees from discussing wages, benefits, and terms of employment.
- The proposed policy is unnecessary and not in the best interests of our employees or shareholders.
- Employees are encouraged to raise concerns and feedback through various avenues.

Exhibit 1.1: Financial Performance

Below we summarize the key financial results reviewed by the HRC, which together with our non-financial results informed the HRC’s assessment of Company performance as an input into the compensation outcomes for 2022. The HRC believed it was useful to consider adjustments for notable items that occurred during 2022 and 2021 to better assess the Company’s underlying financial performance for 2022, including as compared with 2021. The financial performance tables below present our reported financial results as well as our financial results adjusted for these notable items, as discussed on slides 12- 13.



TSR

1-Year TSR⁷

WFC Result	
Absolute TSR	(12%)
Relative TSR	42 nd percentile
Rank	8 out of 12

3-Year TSR⁷

WFC Result	
Absolute TSR	(17%)
Relative TSR	17 th percentile
Rank	11 out of 12

5-Year TSR⁷

WFC Result	
Absolute TSR	(21%)
Relative TSR	25 th percentile
Rank	10 out of 12

Adjusted Revenue, Adjusted Noninterest Expense, Adjusted Pre-Tax Pre-Provision Profit, Adjusted Net Income, Adjusted Diluted EPS, Adjusted ROE, Adjusted ROTCE, and Adjusted Efficiency Ratio are non-GAAP financial measures. For additional information, including corresponding reconciliations to GAAP financial measures, see *Notes on Non-GAAP Financial Measures* on slides 12-13.

²**Pre-Tax Pre-Provision Profit (PTPP)** is total revenue less noninterest expense. Management believes that PTPP is a useful financial measure because it enables investors and others to assess the Company’s ability to generate capital to cover credit losses through a credit cycle.

³**Return on Equity (ROE)** represents Wells Fargo net income applicable to common stock divided by average common stockholders’ equity.

⁴**ROTCE** is a non-GAAP financial measure. For additional information, including a corresponding reconciliation to GAAP financial measures, see *Notes on Non-GAAP Financial Measures* on slides 12-13.

⁵**Common Equity Tier 1 (CET1) Ratio** is calculated under the Standardized Approach which is our binding CET1 ratio. CET1 ratio is a regulatory calculation used by management, investors, regulators and others to assess the Company’s capital position.

⁶**Efficiency Ratio** is noninterest expense divided by total revenue (net interest income and noninterest income).

⁷**Absolute and relative TSR** for relevant periods based on S&P Global Market Intelligence/S&P Capital IQ Pro data using single-day methodology for both start and end points.

Exhibit 1.2: Notes on Non-GAAP Financial Measures

We evaluate our business based on certain ratios that utilize tangible common equity. Tangible common equity is a non-GAAP financial measure and represents total equity less preferred equity, noncontrolling interests, goodwill, certain identifiable intangible assets (other than mortgage servicing rights) and goodwill and other intangibles on investments in consolidated portfolio companies, net of applicable deferred taxes. One of these ratios is return on average tangible common equity (ROTCE), which represents our annualized earnings as a percentage of tangible common equity. The methodology of determining tangible common equity may differ among companies. Management believes that ROTCE is a useful financial measure because it enables management, investors, and others to assess the Company's use of equity.

For purposes of measuring performance, as provided in our Long-Term Incentive Plan (LTIP) or the applicable form of award agreement, ROTCE may be further adjusted by the Human Resources Committee, in its discretion, for the effect of (i) losses resulting from discontinued operations, (ii) the cumulative effect of significant changes in generally accepted accounting principles, and (iii) any other unusual or infrequently occurring gain or loss which is separately identified and quantified. Under the terms of Mr. Scharf's offer letter, ROTCE for purposes of his Performance Shares is adjusted to exclude the impact of any penalties or other charges related to litigation, investigations or examinations arising out of retail sales practices of the Company or other material regulatory matters related to the conduct of the Company during periods prior to his employment.

In addition, the HRC believed it was useful to consider certain notable items that occurred during 2022 and 2021 in order to better assess the Company's underlying financial performance for 2022, including as compared with 2021. Adjusted Revenue, Adjusted Noninterest Expense, Adjusted Pre-Tax Provision Profit, Adjusted Net Income, Adjusted Diluted EPS, Adjusted ROE, Adjusted ROTCE, and Adjusted Efficiency Ratio are non-GAAP financial measures and represent our reported financial results adjusted for these notable items. We believe that these adjusted financial measures are useful because they enabled the HRC as well as management, investors, and others to better assess the Company's underlying financial performance for 2022, particularly for the purposes of analyzing 2022 compensation decisions.

2022 Notable Items

- Operating losses: litigation, regulatory, and customer remediation matters related to a variety of historical matters of \$2.0 billion (pre-tax) and \$3.3 billion (pre-tax) in the third and fourth quarters of 2022, respectively
- Change in allowance for credit losses: decrease of \$75 million, excluding the impact of net charge-offs

2021 Notable Items

- Change in allowance for credit losses: decrease of \$5.7 billion, excluding the impact of net charge-offs
- Divestitures: revenue (including gain on sales) of \$3.0 billion and expenses of \$1.3 billion associated with the sales of Wells Fargo Asset Management, our Corporate Trust Services business, and our student loan portfolio

The tables on slide 13 provide a reconciliation of these non-GAAP financial measures to GAAP financial measures.

Adjusted revenue, adjusted noninterest expense, adjusted pre-tax pre-provision profit, and adjusted efficiency ratio	Year ended	
	Dec 31, 2022	Dec 31, 2021
(In millions)		
Revenue (A)	\$73,785	78,492
Adjustments for notable items:		
Divestitures		2,970
Adjusted revenue (B)	73,785	75,522
Noninterest expense (C)	\$57,282	53,831
Adjustments for notable items:		
Operating losses related to litigation, regulatory, and customer remediation matters in third and fourth quarters of 2022	5,249	
Divestitures		1,294
Adjusted noninterest expense (D)	52,033	52,537
Efficiency ratio (C)/(A)	78%	69%
Adjusted efficiency ratio (D)/(B)	71%	70%
Pre-tax pre-provision profit (PTPP) ¹ (A)-(C)	16,503	24,661
Adjusted PTPP (B)-(D)	21,752	22,985

⁽¹⁾ Management believes that PTPP is a useful financial measure because it enables investors and others to assess the Company's ability to generate capital to cover credit losses through a credit cycle.

Adjusted net income	Year ended	
	Dec 31, 2022	Dec 31, 2021
(In millions)		
Net income	\$13,182	21,548
Adjustments for notable items:		
Change in the allowance for credit losses	(75)	(5,737)
Operating losses related to litigation, regulatory, and customer remediation matters in third and fourth quarters of 2022	5,249	
Divestitures		(1,676)
Applicable tax effect related to notable items ¹	859	(1,832)
Adjusted net income	17,498	15,967

⁽¹⁾ Determined by applying the combined federal statutory rate and composite state income tax rates to notable items in 2022 and 2021.

Adjusted diluted earnings per common share	Year ended	
	Dec 31, 2022	Dec 31, 2021
Diluted earnings per common share (EPS)	\$ 3.14	4.95
Adjustments for notable items:		
Change in the allowance for credit losses	(0.01)	(1.40)
Operating losses related to litigation, regulatory, and customer remediation matters in third and fourth quarters of 2022	1.37	
Divestitures		(0.41)
Applicable tax effect related to notable items ¹	0.23	(0.45)
Adjusted diluted EPS	4.27	3.59

⁽¹⁾ Determined by applying the combined federal statutory rate and composite state income tax rates to notable items in 2022 and 2021.

Tangible Common Equity (including adjusted ROE and adjusted ROTCE)	Year ended		
	Dec 31, 2022	Dec 31, 2021	Dec 31, 2020*
(In millions, except ratios)			
Net income applicable to common stock (A)	12,067	20,256	1,786
Adjustments for notable items:			
Change in the allowance for credit losses	(75)	(5,737)	—
Operating losses related to litigation, regulatory, and customer remediation matters in third and fourth quarters of 2022	5,249		—
Divestitures		(1,676)	—
Applicable tax effect related to notable items ¹	859	(1,832)	—
Adjusted net income applicable to common stock (B)	16,382	14,675	n/a
Average total equity	183,224	191,219	184,689
Adjustments:			
Preferred stock ²	(19,930)	(21,151)	(21,364)
Additional paid-in capital on preferred stock ²	143	137	148
Unearned ESOP shares ²	512	874	1,007
Noncontrolling interests	(2,323)	(1,601)	(769)
Average common stockholders' equity (C)	161,626	169,478	163,711
Adjustments:			
Goodwill	(25,177)	(26,087)	(26,387)
Certain identifiable intangible assets (other than mortgage servicing rights)	(190)	(294)	(389)
Goodwill and other intangibles on investments in consolidated portfolio companies (included in other assets)	(2,359)	(2,226)	(2,002)
Applicable deferred taxes related to goodwill and other intangible assets ³	864	867	834
Average tangible common equity (D)	134,764	141,738	135,767
Return on average common stockholders' equity (ROE) (A)/(C)	7.47%	11.95%	1.10%
Adjusted ROE (B)/(C)	10.14%	8.66%	n/a
Return on average tangible common equity (ROTCE) (A)/(D)	8.95%	14.29%	1.30%
Adjusted ROTCE (B)/(D)	12.16%	10.35%	n/a

* A reconciliation for 2020 is included for purposes of the Pay Versus Performance table and discussion.

⁽¹⁾ Determined by applying the combined federal statutory rate and composite state income tax rates to notable items in 2022 and 2021.

⁽²⁾ In fourth quarter 2022, we redeemed all outstanding shares of our ESOP Cumulative Convertible Preferred Stock in exchange for shares of the Company's common stock.

⁽³⁾ Determined by applying the combined federal statutory rate and composite state income tax rates to the difference between book and tax basis of the respective goodwill and intangible assets at period end.

Thank you



Forward-Looking Statements and Website References

This document contains forward-looking statements. In addition, we may make forward-looking statements in our other documents filed or furnished with the Securities and Exchange Commission, and our management may make forward-looking statements orally to analysts, investors, representatives of the media and others. Forward-looking statements can be identified by words such as “anticipates,” “intends,” “plans,” “seeks,” “believes,” “estimates,” “expects,” “target,” “projects,” “outlook,” “forecast,” “will,” “may,” “could,” “should,” “can” and similar references to future periods. In particular, forward-looking statements include, but are not limited to, statements we make about: (i) the future operating or financial performance of the Company, including our outlook for future growth; (ii) our noninterest expense and efficiency ratio; (iii) future credit quality and performance, including our expectations regarding future loan losses, our allowance for credit losses, and the economic scenarios considered to develop the allowance; (iv) our expectations regarding net interest income and net interest margin; (v) loan growth or the reduction or mitigation of risk in our loan portfolios; (vi) future capital or liquidity levels, ratios or targets; (vii) the performance of our mortgage business and any related exposures; (viii) the expected outcome and impact of legal, regulatory and legislative developments, as well as our expectations regarding compliance therewith; (ix) future common stock dividends, common share repurchases and other uses of capital; (x) our targeted range for return on assets, return on equity, and return on tangible common equity; (xi) expectations regarding our effective income tax rate; (xii) the outcome of contingencies, such as legal proceedings; (xiii) environmental, social and governance related goals or commitments; and (xiv) the Company’s plans, objectives and strategies. Forward-looking statements are not based on historical facts but instead represent our current expectations and assumptions regarding our business, the economy and other future conditions. Investors are urged to not unduly rely on forward-looking statements as actual results could differ materially from expectations. Forward-looking statements speak only as of the date made, and we do not undertake to update them to reflect changes or events that occur after that date. For more information about factors that could cause actual results to differ materially from expectations, refer to the “Forward-Looking Statements” discussion in Wells Fargo’s press release announcing our first quarter 2023 results and in our most recent Quarterly Report on Form 10-Q, as well as to Wells Fargo’s other reports filed with the Securities and Exchange Commission, including the discussion under “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2022.

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